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PLEASE REPLY TO PORTLAND OFFICE

June 9, 1997

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181 N. Grant, Suite 202  
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- \*\* ALSO ADMITTED TO PRACTICE IN CALIFORNIA
- \*\* ALSO ADMITTED TO PRACTICE IN WASHINGTON AND MONTANA

Mr. Ron Ross  
Mayor  
City of Lafayette  
P.O. Box 55  
Lafayette, OR. 97127

*Approved  
for  
3 years*

RE: Rate Increase for City Attorney Services

Dear Ron:

The firm would like to propose a revision to the rate structure for City Attorney services. With the City Council's approval, the new rate structure would be implemented July 1, 1997.

We have been pleased to provide quality legal services to the City of Lafayette for over three years. During that three year period, we have not increased our rates.

The current rates are as follows:

Attorneys	\$105
Law Clerks/Legal Assistants	\$ 60

The proposed rates would be:

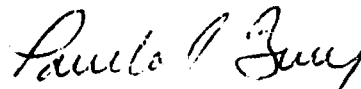
Partners	\$135
Sr. Associates and Special Counsel	\$115
Associates	\$105
Law Clerks/Legal Assistants	\$ 70

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Even with the increase, due to efficient use of City Attorney services the City is likely to stay within its budgeted amount for City Attorney services for 1997-1998, assuming a similar cost for those services is budgeted next year to that budgeted for 1996-1997. These rates are those we charge to our other municipal clients and are substantially below our rates for other non-government clients. Other firms offering City Attorney services are charging from \$100 to \$185 per hour. Therefore, we feel our proposed increase is fair to both the City and ourselves. For Paul Elsner, who is a senior associate and your primary contact, this increase represents an average annual increase of 3.5 percent over the past three years. This rate of increase is the same for Anja Mundy, his legal assistant serving Lafayette.

We are committed to continuing to provide our high level of service to the City. This rate increase will help us do so. I look forward to discussing this proposal with you in the near future and to responding to questions from you and the Council.

Sincerely,



Pamela J. Beery